













# Leadership & People Management Training Course



## **About This Course**

Leadership & People Management Training Course





# Do you want to be able to use a range of leadership and management tools to drive motivation and performance in your team or business?

Our two day Leadership and People Management Training Course will provide lots of practical tips for leading and managing individuals and teams.

Our Leadership and People Management training course is delivered as an open course in 9 locations across the UK, online or at your business location.

We deliver the course as a face to face course and a live virtual online course.

# The Course Aim & Objectives

Here's what you will learn on our leadership & people management course



## **Course Aim**

Our two day Leadership & People Management Training Course will provide you with lots of tips and practical ideas to lead and manage your team. The course is a great grounding for new leaders and managers and a good refresh for those currently in the role.

Find out how to use a range of leadership techniques in different settings and how to use management tools to get the best possible performance from your team.

We aim to provide you with a range of practical tools and ideas to lead and manage your teams effectively.

The course is useful for those new to leadership or management positions or those currently in role looking for a refresh.

## **Course Objectives**

By attending this Leadership and People Management Training Course you will be able to:

- Know the difference between leadership and management and how to use each function
- Understand the wide range of skills they will need to possess to be an effective leader and manager
- Know a range of leadership approaches and the situations each should be used in
- Know how to use management tools to get the best possible performance from the team
- Be able to use management information to monitor and improve the team
- Have built a clear development plan to further develop the skills learnt in the workshop

## The Course Content





### What is Leadership & Management?

- Defining what is meant by leadership and management
- The differences between leadership and management
- When to use each of the two functions

#### Leadership & Management Skills

- What are the skills required to be an effective leader and manager?
- Exploring why these skills are needed
- Applying the approaches to people as well as process

### A simple approach to leadership

- Using a simple leadership model to understand how it's done
- Looking at a range of leadership approaches

#### **Basic Leadership Skills**

- Questioning and Listening
- Motivating and Inspiring the Team
- Assertiveness
- Influential Communication
- Using coaching and providing effective feedback

### **Management Tools**

- Setting SMART Goals and Objectives
- Using Management Information (MI)
- Creating dashboards to facilitate performance discussions

#### **Managing Performance**

- Dealing With Under-Performance
- Effective Performance Management Discussions
- Performance and Development Planning

#### **Decision Making and Problem Solving**

- Pro-actively Identifying Problems
- Problem Solving Tools
- How to Make Effective Decisions

#### **Skills Practice**

An opportunity to practice the skills

# **Delivery Options**

How we deliver our leadership & people management course





## **Open Training Course**

Delivered as a scheduled open training course at 9 locations across the UK and Ireland and as an online training course.

In-person: £529.00 + VAT / €649.00 Online: £399.00 + VAT / €455.00

Price per delegate.



## **In-House**

Delivered at your business location or a location of your choice anywhere in the UK, Ireland, across Europe or online.

We can adapt the course content to meet your specific needs and those of your team.

Contact us for a quote.

## Open Course Locations

Here's where we deliver our open training courses



**Belfast** 

Birmingham

Bristol

**Dublin** 

Glasgow

Leeds

London

Manchester

Newcastle



## In-House Delivery

Train your team. Train your entire company



# We can deliver our leadership & people management training course just for your team or organisation.

- Start with an off-the shelf course
  We'll use the content in the overview as a starting point
- Understanding your needs
  We'll work with you to agree what outcomes you want from the course
- Making it yours

  We will shape the content to ensure the course meets your requirements
- Delivering the skills

  We then deliver the course that we've agreed either in-person or online

## Make it even more bespoke

We can completely redesign the course to meet you needs. Just tell us what you need, and we can put a no obligation proposal together for you.

# Online Training Course

Fun, engaging and interactive – delivered online



Our leadership and people management course can be delivered as a virtual online course.



# The same great content reimagined for the online environment.

- Our open training courses are delivered using Zoom
- ✓ When delivered in-house, we can use the platform you are most comfortable with
- Re-designed sessions to allow for interactivity and engagement in the online environment
- The same fun, engaging and down to earth approach
- ✓ Join your course from anywhere

## **About Us**

Here's a bit about us and what we do





# We are Revolution Learning and Development

We are a leading learning and development consultancy based in the UK. We provide our services across the UK, Ireland and Europe.

- We deliver fun, engaging and down to earth training courses in-person and online
- Over 20 years of training experience
- Incredibly cost effective and a real focus on return on investment
- 92% of our clients rebook us for further training and development
- ✓ Flexible training and development solutions

## Let's Talk

We're here to help





If you have any questions about our leadership & people management course or would like a quote for an in-house course, then just get in touch.

## Call Us:

UK: 03333 444575 ROI: 015549779

## **Email Us:**

hello@revolutionlearning.com

## **Visit Us:**

UK: https://www.revolutionlearning.co.uk ROI: https://www.revolutionlearning.ie EU: https://www.revolutionlearning.com