Revolution
Learning and Development
Course Overview

Online Managing Performance

Course Aims

This **Online Managing Performance Training Course** looks at the responsibility of the leader for managing performance, what the leader should do to set performance standards and manage against them and what do to if performance drops below standard.

By the end of the session, attendees will:

- Know what their responsibilities are around managing performance
- Be able to set clear goals and objectives and monitor them
- Be able to list what the common causes of under-performance are
- Know how to identify what is causing under-performance
- Be able to have effective conversations about performance with their team members
- Know what the other options are should performance not improve

Course Content

- Your responsibilities
- High performing teams and individuals
- Setting targets and goals
- Why do people underperform
- Performance discussions
- The next stage

Course Benefits

- Better understanding of how develop high performing teams and team members
- Be better prepared to have conversations about performance with the team
- Motivate team members to perform higher
- Protect your business and yourself by ensuring things are approached correctly

Online Managing Performance Course Overview

Session Breakdown

Your Responsibilities, Why Get is Right?

- What is Managing Performance?
- What are your responsibilities surrounding managing performance?
- Why do we need to get it right?

High Performing Teams and Individuals

- What are the characteristics of high performing teams and individuals?
- How can a leader maintain high performance?

Setting Goals and Targets

- Why set goals and targets
- Setting SMART goals and targets
- Monitoring progress

Why do people under-perform?

- What is under performance?
- What causes under-performance and what control do you have over it?
- What is Capability and Conduct and why you need to know
- How to deal with the above

Performance Discussions

- Using questioning to tackle under performance
- Building a clear action plan
- Holding difficult conversations

The next stage

- Moving the process into disciplinary

Delivery Options

Virtual In House

We can deliver this course as a virtual online training course for your business

Contact us for a quote to have this course delivered in-house.

Online Open Course

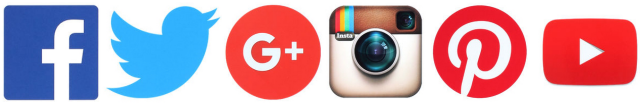
We deliver this course as an online virtual open training course.

Each space costs £195.00 + VAT/€215.00 per person

Course Information

This is a **one day online** training event that Revolution Learning and Development deliver as a virtual online training course or virtual in-house training course.

When we deliver this course in house, we can make this more bespoke to your needs.

To discuss your individual needs, email hello@revolutionlearning.com or call us. If you're in the UK it's 03333 444575 and if you're in the ROI it's 015549779

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